



THE BECK GROUP TRAINING: SAWMILL MANAGEMENT **South & West**

Location:

Embassy Suites @ PDX | Portland, OR
7900 NE 82nd Avenue, Portland, OR 97220

Schedule:

Tue 12/3 8:00am-4:30pm Training
5:00pm-6:30pm Reception
Wed 12/4 8:00am-4:30pm Training

Registration:

www.beckgroupconsulting.com/training
Office #503-684-3406 x2

Cost: \$1,300 Per Attendee

What separates sawmills that survive and thrive from those that falter or fail?

Learn about improving management skills and making your operation more successful from The Beck Group's 40+ years of consulting and benchmarking experience in the North American wood products sector.

Recognizing the difficult time in the market, we are offering a condensed 2-day workshop with a Southern and Western topic track at a lower cost. Training features industry veteran guest speakers who will present information and provide participants with practical applications that cover a variety of topics key to successful sawmill management. Class topics will range from big picture overviews (Characteristics of a Top Quartile Operation) to more detailed studies of important mill issues (Saw Filing, Log Procurement, Lumber Drying).

Who Should Attend:

- Sawmill managers, supervisors, and management-track employees
- Anyone interested in developing an in-depth understanding of the sawmilling business

Workshop Value:

- Learn strategies for improving your mill's bottom line that can be readily applied in your day-to-day routine
- Bring home analytical tools you can use to improve your operation
- Gain a greater understanding of the key elements of managing a successful sawmilling operation
- Hear from industry veterans who will share valuable lessons they have learned
- Meet your colleagues in the industry and exchange ideas and insights

Cost: \$1,300 Per Attendee

Registration includes a course workbook, lunch and beverages each day. Happy Hour reception on Tuesday night for hotel guests. Hotel sleeping room cost not included in registration fee. If the workshop is cancelled, we will refund your money.

Workshop Topics*

^WEST & SOUTH TRACKS

Characteristics of Top Quartile Operations	What separates top performers from the rest of the pack? We will explore the keys to success observed over 30 years of consulting and benchmarking in the sawmill industry.
Overview of the N. American Lumber Industry	A big-picture overview of the major lumber producing regions, industry and regional trends, and key markets in the U.S. and Canada.
Leadership in the Sawmill	Leadership traits and principles and how they can be applied at sawmill operations.
Profitability “Levers”	Many variables impact profitability at a sawmill. What impact will changes in log cost, lumber recovery, productivity, grade yield, or other factors have on the bottom line? We’ll explore this subject and help you identify the changes that provide the greatest leverage.
Lumber Market Outlook	What is in store for lumber markets over the next few years?
Lumber Recovery[^]	An examination of the ways lumber recovery is measured, what variables can influence recovery, and what impact changes in recovery can have on the bottom line.
Log Procurement and Log Valuation[^]	The key things mill managers need to know about log procurement, and how to identify the logs that are the best “fit” for your operation.
Sawmill Safety	Developing a culture of safety for sawmill operations.
Lumber Drying	Best practices for lumber drying can help you improve drying productivity while avoiding problems such as loss of grade and inconsistent moisture content.
Wood Chip Quality and Byproduct Considerations[^]	A look at key factors affecting wood chip quality and an overview of sawmill byproducts markets.
CLT and Mass Timber Construction	A discussion of this emerging building technology and the opportunities it creates for lumber producers.
Human Resources	Keys to attracting and developing the sawmill workforce.
Maintenance	Learn how implementation of improved reliability and maintenance processes will improve overall reliability and lower manufacturing and maintenance costs.

*Topics subject to change based on final guest speakers.

Workshop Speakers

Company	Name	Topic
Interfor	Julie Hendricks	Human Resources Talent Attraction & Retention
IDCON, Inc.		Maintenance
Lumber Quality Institute	Terry Brown	Lumber Quality
Roseburg Forest Products	John Holte	Wood Chip Markets & Chip Quality
The Beck Group	Bryan Beck	Profitability and Profit Levers Characteristics of Top Quartile Operations Lumber Recovery Log Valuation Benchmarking
The Beck Group	Roy Anderson	Byproducts and Conversion Factors
The Beck Group	Steve Courtney	Overview of North American Softwood Lumber Industry Log Procurement
	Erica Spiritos	Mass Timber
F2M-ResourceWise		Log Markets in Western Markets

Sawmill Management - West & South

December 3-4, 2024

Ways To Register:

1. Website www.beckgroupconsulting.com/Training - Complete and submit the online [registration form](#).
2. Call #503-684-3406, Option 2, and be ready to provide the information below, or
3. E-mail the information below to Hannahh@beckgroupconsulting.com
4. Complete the form below and mail it to:
The Beck Group, 13500 SW 72nd Avenue, Suite 250, Portland, OR 97223-8013

Registration Form

Name (first and last): _____

Title/Position: _____

Company: _____

Mill Location: _____

Company Mailing Address: _____

Phone #: _____

E-mail Address: _____

Dietary Restrictions/Allergies: _____

I am an associate of the Guest Speaker: _____

Western Region Learning Track

Southern Region Learning Track

Payment Method (select one)

Check: Include a check with your registration form (via mail), or we will send an invoice to the email address listed.

Credit card: You'll receive an invoice via e-mail with a link for online credit card payment.